



Protocol First

June 1, 2022

Mr. Paul Sarvadi
Chairman and CEO
Insperity
19001 Crescent Springs Dr.
Kingwood, TX 77339

Dear Paul,

I am the former CFO of Protocol First, an Insperity client company purchased at the end of 2021 by Flatiron Health. At the time of the transaction, we had 22 people and became a subsidiary of a company with over 1,000 employees and 1,000-plus contract workers that is in turn owned by Roche, a Swiss multinational health care company.

After going through this transaction, we realized how much we were able to do and how effectively we were able to leverage our 22 employees by using Insperity® Workforce Optimization™ services. We operated in multiple states and didn't have to worry about keeping up with differing rules and regulations because we had the security of knowing Insperity handled these details and always delivered for us.

Going through due diligence and transitioning employees to Flatiron Health was made easier with Insperity's help. We were able to produce the required reports and demonstrate our compliance with HR and payroll issues. The reports available through the Insperity portal allowed us to present historical data fast, efficiently and in the required format. Everything that was needed was at our fingertips.

When we joined Insperity, we weren't large enough to go into Workforce Optimization, but as we received more funding and hit critical mass, we switched to those services. There is no question, I would do it all over again. Insperity takes care of so many of the details that are difficult for a small company to track, and we knew that, with Insperity's help, compliance, HR and payroll would be taken care of, so we didn't have to worry about being in violation.

Insperity allowed us to be a small company while functioning like a larger company with an HR portal, employee access to generous benefits like health, life, FSA and 401(k), and timely payroll processing. Insperity took care of the HR issues so that we could focus on growing our company in our area of expertise. In fact, our company increased its headcount from 9 to 24 employees during 2020 without the need for additional administrative or support staff. Additionally, Insperity provided the resources and support to access PPP funds during a very uncertain time. We were one of the first companies to receive PPP funds, thanks to the webinars and reporting that were made available to Workforce Optimization clients.

Thank you, Insperity, for helping us grow from an idea to a life changing event!

Sincerely,

Kimberly Levaux,
Former CFO
Protocol First, Inc.